# Awaiting fresh orders in the road segment

### Muted road awarding; buildings, hydrocarbons, railways better off

The Ministry of Road Transport and Highways (MORTH) awarding was down 48% YoY to 2,595km until October 2023 vs FY24 target of 12,500km and construction was up 10% YoY to 5,248km (~22km/day). The National Highways Authority of India (NHAI) new project awarding also was lackluster YTD. Within our coverage universe, road infrastructure-focused companies saw low-value order inflows YTD on account of less tendering from NHAI and MORTH. On the other hand, EPC-focused firms, such as NCC (NJCC IN), PSP Projects (PSPPL IN) and large companies, such as Larsen & Toubro (LT IN), have seen good inflows. Order inflows for our coverage companies for Q3FY24 stood at ~INR 680bn, which includes L&T, from sectors, such as buildings, hydrocarbon, railways, power and electrical. A majority of the orders was bagged by L&T at INR 660bn, NCC at INR 5bn, PSP Projects at INR 3bn, PNC Infratech (PNCL IN) at INR 11bn and Ashoka Buildcon (ASBL IN) at INR 2bn while KNR Constructions (KNRC IN) and HG Infra Engineering (HGINFRA IN) have yet to see order inflows this quarter. The aggregate orderbook of our coverage universe, including L&T, stood at INR 5.7tn, up 15% YoY, as on Q3FY24 with an average bookbill ratio of 2.0x.

### Execution to continue on healthy orderbook; stable material prices

For our infrastructure coverage universe, we expect revenue to rise by <u>12% YoY to INR 684bn</u> on account of higher orderbook available for execution. <u>EBITDA margin is expected to contract 95bp YoY to 10.2%</u>, due to change in mix of projects, execution of low-margin projects by ASBL, KNRC, and LT. For Q3FY24, average steel prices corrected by 8% YoY whereas cement prices increased by 4% YoY.

### Remain hopeful of a pickup

Nearly 6,000-7,000km of road projects are in the final stage of approval, which could come up for awarding in the near term. The delay seems to be on account of change in the mode of future project awarding and drawing up a new mega pipeline. Key monitorable would be a pickup in new order awarding and progress on asset monetization. <u>Our preferred pick in the space is L&T, NCC, HG Infra Engineering, PNC Infratech and Ashoka Buildcon.</u>



# ElaraCapital

Price performance (%)*	ЗМ	6M	12M
Nifty	11.1	11.9	20.7
L&T	13.8	42.9	69.1
NCC	11.1	41.7	87.1
Praj Industries	(4.0)	48.5	49.0
PNC Infratech	(5.5)	3.9	15.3
KNR Constructions	(6.7)	8.3	0.9
HG Infra Engineering	(10.4)	(2.0)	32.2
Ashoka Buildcon	13.3	79.7	65.3
PSP Projects	(6.1)	1.6	(1.9)
Courses Disembore			

Source: Bloomberg

Revenue (INR mn)						
FY25E F	Y26E					
,593,214 2,866	,900					
182,358 206	,079					
38,299 46	,163					
91,789 101	,375					
42,801 46	,288					
59,227 65	,943					
81,708 90	,230					
28,309 32	2,047					
- ,						

Company	Adjusted PAT (INR mn)						
Company	FY24E	FY25E	FY26E				
L&T	119,874	149,124	182,317				
NCC	6,702	8,950	10,538				
Praj Industries	1,849	2,192	2,622				
PNC Infratech	6,649	7,794	8,657				
KNR Constructions	3,696	4,114	4,435				
HG Infra Engineering	4,841	5,495	6,136				
Ashoka Buildcon	3,190	3,793	4,352				
PSP Projects	1,604	1,969	2,209				

Note: \*pricing as on 5 January 2024

Source: Elara Securities Estimate

#### Peer financials

	Revenue (INR mn)					EBITDA (INR mn)				Adjusted net profit (INR mn)					
Company	Q3 FY24E	Q2 FY24	Q3 FY23	QoQ (%)	YoY (%)	Q3 FY24E	Q2 FY24	Q3 FY23	QoQ (%)	YoY (%)	Q3 FY24E	Q2 FY24	Q3 FY23	QoQ (%)	YoY (%)
L&T	577,168	510,240	463,897	13.1	24.4	57,027	56,320	50,730	1.3	12.4	31,641	32,226	25,529	(1.8)	23.9
NCC	45,982	42,832	33,727	7.4	36.3	4,450	2,785	3,488	59.8	27.6	1,945	690	1,499	181.7	29.8
Praj Industries	10,564	8,824	9,115	19.7	15.9	1,056	840	862	25.7	22.6	796	624	623	27.6	27.8
PNC Infratech	17,087	16,930	16,270	0.9	5.0	2,251	2,276	2,081	(1.1)	8.2	1,393	1,398	1,294	(0.3)	7.7
KNR Constructions	8,881	9,415	8,302	(5.7)	7.0	1,543	1,663	1,560	(7.2)	(1.1)	932	999	239	(6.7)	290.4
HG Infra Engineering	12,097	8,695	11,312	39.1	6.9	1,932	1,384	1,893	39.6	2.0	1,081	617	1,114	75.3	(3.0)
Ashoka Buildcon	17,526	15,613	15,595	12.3	12.4	1,665	1,439	1,170	15.7	42.2	875	712	667	22.9	31.2
PSP Projects	5,094	6,071	4,974	(16.1)	2.4	560	737	616	(24.0)	(9.1)	259	394	353	(34.3)	(26.6)

Source: Company, Elara Securities Estimate

#### Peer valuation

Company	Ticker	Dating	Мсар	CMP*	Target	Upside	EV/EBITDA (x)		x)	P/E (x)		
Company	nckei	Rating	(INR bn)	(INR)	(INR)	(%)	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E
L&T	LT IN	Buy	4,841	3,522	3,750	6.5	25.1	21.1	18.5	40.8	32.5	26.6
NCC	NJCC IN	Buy	110	175	201	15.4	7.4	6.0	5.0	15.2	11.4	9.7
Praj Industries	PRJ IN	Accumulate	101	548	575	4.9	27.9	24.5	19.5	40.1	35.5	28.6
PNC Infratech	PNCL IN	Buy	90	351	565	61.0	8.6	7.5	6.7	11.4	9.7	8.7
KNR Constructions	KNRC IN	Accumulate	75	265	302	13.8	10.7	9.7	8.7	18.8	16.9	15.7
HG Infra Engineering	HGINFRA IN	Buy	56	852	1,190	39.7	6.9	5.9	5.3	11.5	10.1	9.0
Ashoka Buildcon	ASBL IN	Buy	41	144	197	36.5	7.8	6.4	5.8	4.2	3.7	3.4
PSP Projects	PSPPL IN	Accumulate	26	736	920	25.1	8.9	7.3	6.3	16.5	13.5	12.0

Note: \*pricing as on 5 January 2024; TP and ratings as per our last published reports; Source: Elara Securities Estimate

### **Infrastructure**

# **Coverage History**



	Date	Rating	Target Price	Closing Price
5	26-Jul-2022	Accumulate	INR 1,981	INR 1,751
6	28-Jul-2023	Accumulate	INR 3,041	INR 2,650
7	31-Oct-2023	Buy	INR 3,540	INR 2,929
8	23-Nov-2023	Buy	INR 3,750	INR 3,046

200	-												
	N	CC											
180	1												22
160	-							20	M	m	21		
140									~ V		W		
140						19							
120	1				$\sim$								
100	-	18											
	~	5											
80	- C2	23 -	33 -	5	33 -	53 -	53	53	53 -	53 -	- ci	53 -	4
	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24
	1	4	2	4	2	-		<	5	0	2		

	Date	Rating	Target Price	Closing Price
17	8-Feb-2022	Buy	INR 125	INR 72
18	15-Feb-2023	Buy	INR 135	INR 92
19	16-Jun-2023	Buy	INR 165	INR 121
20	11-Aug-2023	Buy	INR 183	INR 155
21	10-Nov-2023	Buy	INR 192	INR 153
22	29-Dec-2023	Buy	INR 201	INR 167

1,05		lun finn											
1,00	°	Infra							MA				
95					-n			MM					
90						7			•		M.		
85	0 -			- r-							V	$\sim$	
80			A										
75		- (	$\mathcal{N}$										
70			-										
65		V											
60	0 +	, m	, m	m	m	m	m	m	, m	m	m	m	4
	Jan-23	Feb-23	Mar-23	Apr-23 -	May-23	Jun-23	Jul-23	Aug-23 -	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24
	Ъ	Fe	Š	Ą	Ň	٦r	Ē	Au	Se	Ō	ž	ă	ЪL
410	1												
390		C Infra	1										
370	-								N				
350	-						-	-M-	ſ`				~
330		h				12					h	N	
310	27	1.1				12		V	V		13		
290		1	1			•							
			V	m									
270	1												
250	<u>м</u>	'n	'n	'n	'n	'n	'n	'n	'n	'n	'n	'n	4
	Jan-23	Feb-23	Mar-23 -	Apr-23	May-23	Jun-23	Jul-23	Aug-23 -	Sep-23	Oct-23	Nov-23	Dec-23 -	Jan-24
	Ť	ц.	Σ	<	Σ	٦٢	1	AL	Š	0	ž	Ō	-r

	Date	Rating	Target Price	Closing Price
6	10-Nov-2021	Buy	INR 940	INR 740
7	16-Jun-2023	Buy	INR 1190	INR 861

	Date	Rating	Target Price	Closing Price		
10	15-Nov-2021	Buy	INR 427	INR 329		
11	21-Feb-2023	Buy	INR 460	INR 313		
12	16-Jun-2023	Buy	INR 510	INR 337		
13	7-Nov-2023	Buy	INR 565	INR 325		

### Infrastructure





	Date	Rating	Target Price	Closing Price
11	15-Nov-2021	Buy	INR 188	INR 103
12	16-Jun-2023	Buy	INR 195	INR 79
13	18-Aug-2023	Buy	INR 177	INR 100
14	10-Nov-2023	Buy	INR 197	INR 139*

# Guide to Research Rating

BUY	Absolute Return >+20%	
ACCUMULATE	Absolute Return +5% to +20%	
REDUCE	Absolute Return -5% to +5%	
SELL	Absolute Return < -5%	

#### Disclosures & Confidentiality for non U.S. Investors

The Note is based on our estimates and is being provided to you (herein referred to as the "Recipient") only for information purposes. The sole purpose of this Note is to provide preliminary information on the business activities of the company and the projected financial statements in order to assist the recipient in understanding / evaluating the Proposal. Nothing in this document should be construed as an advice to buy or sell or solicitation to buy or sell the securities of companies referred to in this document. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved) and should consult its own advisors to determine the merits and risks of such an investment. Nevertheless, Elara Securities (India) Private Limited or any of its affiliates is committed to provide independent and transparent recommendation to its client and would be happy to provide any information in response to specific client queries. Elara Securities (India) Private Limited or any of its affiliates have not independently verified all the information given in this Note and expressly disclaim all liability for any errors and/or omissions, representations or warranties, expressed or implied as contained in this Note. The user assumes the entire risk of any use made of this information. Elara Securities (India) Private Limited or any of its affiliates, their directors and the employees may from time to time, effect or have effected an own account transaction in or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for or solicit investment banking or other business from any company referred to in this Note. Each of these entities functions as a separate, distinct and independent of each other. This Note is strictly confidential and is being furnished to you solely for your information. This Note should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This Note is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject Elara Securities (India) Private Limited or any of its affiliates to any registration or licensing requirements within such jurisdiction. The distribution of this document in certain jurisdictions may be restricted by law, and persons in whose possession this document comes. should inform themselves about and observe, any such restrictions. Upon request, the Recipient will promptly return all material received from the company and/or the Advisors without retaining any copies thereof. The Information given in this document is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This Information is subject to change without any prior notice. Elara Securities (India) Private Limited or any of its affiliates reserves the right to make modifications and alterations to this statement as may be required from time to time. However, Elara Securities (India) Private Limited is under no obligation to update or keep the information current. Neither Elara Securities (India) Private Limited nor any of its affiliates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. This Note should not be deemed an indication of the state of affairs of the company nor shall it constitute an indication that there has been no change in the business or state of affairs of the company since the date of publication of this Note. The disclosures of interest statements incorporated in this document are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. Elara Securities (India) Private Limited generally prohibits its analysts, persons reporting to analysts and their family members from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Any clarifications / queries on the proposal as well as any future communication regarding the proposal should be addressed to Elara Securities (India) Private Limited. It is important to note that any dispute with respect to this research report, would not have access to stock exchange investor redressal forum or arbitration mechanism.

Elara Securities (India) Private Limited was incorporated in July 2007 as a subsidiary of Elara Capital (India) Private Limited.

Elara Securities (India) Private Limited is a SEBI registered Stock Broker in the Capital Market and Futures & Options Segments of National Stock Exchange of India Limited [NSE], in the Capital Market Segment of BSE Limited [BSE] and a Depository Participant registered with Central Depository Services (India) Limited [CDSL].

Elara Securities (India) Private Limited's business, amongst other things, is to undertake all associated activities relating to its broking business.

The activities of Elara Securities (India) Private Limited were neither suspended nor has it defaulted with any stock exchange authority with whom it is registered in last five years. However, during the routine course of inspection and based on observations, the exchanges have issued advise letters or levied minor penalties on Elara Securities (India) Private Limited for minor operational deviations in certain cases. Elara Securities (India) Private Limited has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has the certificate of registration been cancelled by SEBI at any point of time.

Elara Securities (India) Private Limited offers research services primarily to institutional investors and their employees, directors, fund managers, advisors who are registered or proposed to be registered.

Details of Associates of Elara Securities (India) Private Limited are available on group company website www.elaracapital.com

Elara Securities (India) Private Limited is maintaining arms-length relationship with its associate entities.

Research Analyst or his/her relative(s) may have financial interest in the subject company. Elara Securities (India) Private Limited does not have any financial interest in the subject company, whereas its associate entities may have financial interest. Research Analyst or his/her relative does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Elara Securities (India) Private Limited does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the subject company at the end of the month immediately preceding the date of publication of Research Report. Associate entities of Elara Securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Research Analyst or his/her relative or Elara Securities (India) Private Limited or its associate entities does not have any other material conflict of interest at the time of publication of the Research Report.

Research Analyst or his/her relative(s) has not served as an officer, director or employee of the subject company.

Research analyst or Elara Securities (India) Private Limited have not received any compensation from the subject company in the past twelve months. Associate entities of Elara Securities (India) Private Limited may have received compensation from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities have not managed or co-managed public offering of securities for the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities do recommanged or co-managed public offering of securities for the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate shave not received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company or third party in connection with the Research Report in the past twelve months.

#### Disclaimer & Standard warning

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.



#### Disclaimer for non U.S. Investors

The information contained in this note is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

#### Disclaimer for U.S. Investors

This material is based upon information that we consider to be reliable, but Elara Capital Inc. does not warrant its completeness, accuracy or adequacy and it should not be relied upon as such.

This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only correct as of the stated date of their issue. Prices, values or income from any securities or investments mentioned in this report may fall against the interests of the investor and the investor may get back less than the amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. This material does not take into account your particular investment objectives, financial situations or needs and is not intended as a recommendation of particular securities, financial instruments or suitable for your particular is suitable for your particular circumstances and, if necessary, seek professional advice.

Certain statements in this report, including any financial projections, may constitute "forward-looking statements." These "forward-looking statements" are not guarantees of future performance and are based on numerous current assumptions that are subject to significant uncertainties and contingencies. Actual future performance could differ materially from these "forward-looking statements" and financial information.



## Elara Securities (India) Private Limited

India Elara Securities (India) Pv One International Center	r, Tower 3, 21st Flo		Elara Securities Inc. 230 Park Avenue, Suite 2415, New	<b>Asia / Pacific</b> Elara Capital (Asia) Pte.Ltd. One Marina Boulevard,
Senapati Bapat Marg, Elj Mumbai – 400 013, India Tel : +91 22 6164 8500		/est) 248A Marylebone Road, London, NW1 6JZ, United Kingdom Tel : +44 20 7486 9733	Tel: +1 212 430 5870	Level 20, Singapore 018989 Tel : +65 6978 4047
Harendra Kumar	Managing Di	irector	harendra.kumar@elaracapital.com	+91 22 6164 8571
Sales	including bi		harendreinen e elenetelipiteireonn	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Ashok Agarwal	India		ashok.agarwal@elaracapital.com	+91 22 6164 8558
Hitesh Danak	India		hitesh.danak@elaracapital.com	+91 22 6164 8543
Karan Rathod	India		karan.rathod@elaracapital.com	+91 22 6164 8570
Lekha Nahar	India		lekha.nahar@elaracapital.com	+91 22 6164 8512
Prashin Lalvani	India		prashin.lalvani@elaracapital.com	+91 22 6164 8544
Shraddha Shrikhande Sudhanshu Rajpal	India India		shraddha.shrikhande@elaracapital.com sudhanshu.rajpal@elaracapital.com	+91 22 6164 8567 +91 22 6164 8508
Joshua Saldanha	Asia		joshua.saldanha@elaracapital.com	+91 22 6164 8541
Anita Nazareth		ccess, Conference & Events	anita.nazareth@elaracapital.com	+91 22 6164 8520
Tina D'souza	Corporate Ac		tina.dsouza@elaracapital.com	+91 22 6164 8595
Quantitative, Alternatives, S				
Sunil Jain	Quantitative		sunil.jain@elaracapital.com	+91 22 6164 8531
Nandish Patel	Quantitative	& Alternates	nandish.patel@elaracapital.com	+91 22 6164 8564
Biren Mehta	Head - Sales Trading		biren.mehta@elaracapital.com	+91 22 6164 8500
Kalpesh Parekh	India		kalpesh.parekh@ElaraCapital.com	+91 22 6164 8555
Manoj Murarka	India		manoj.murarka@elaracapital.com	+91 22 6164 8551
Anil Pawar	India		anil.pawar@elaracapital.com	+91 22 6164 8552
Nilesh Chheda	India		nilesh.chheda@elaracapital.com	+91 22 6164 8554
Nupur Barve	India		nupur.barve@elaracapital.com	+91 22 6164 8532
Research				
Dr Bino Pathiparampil	Head of Researc	h Healthcare, Pharmaceuticals, Strategy	bino.pathiparampil@elaracapital.cor	m +91 22 6164 8689
Amit Purohit	Analyst	Building Materials, Dairy, FMCG, Paints	amit.purohit@elaracapital.com	+91 22 6164 8594
Ankita Shah	Analyst	Infrastructure, Ports & Logistics, Industrials	ankita.shah@elaracapital.com	+91 22 6164 8516
Biju Samuel	Analyst	Quantitative & Alternate Strategy	biju.samuel@elaracapital.com	+91 22 6164 8505
Gagan Dixit	Analyst	Aviation, Chemicals, Oil & Gas	gagan.dixit@elaracapital.com	+91 22 6164 8504
Garima Kapoor	Economist	Capital Capita Capitan Flastranics	garima.kapoor@elaracapital.com	+91 22 6164 8527 +91 22 6164 8542
Harshit Kapadia Jay Kale, CFA	Analyst Analyst	Capital Goods, Consumer Electronics Auto & Auto Ancillaries	harshit.kapadia@elaracapital.com jay.kale@elaracapital.com	+91 22 6164 8542
Karan Taurani	Analyst	Media & Entertainment, Alcobev, QSR, Interne		+91 22 6164 8513
Prakhar Agarwal	Analyst	Banking & Financials	prakhar.agarwal@elaracapital.com	+91 22 6164 8502
Prashant Biyani	Analyst	Agrochemicals, Fertilisers, Hotels, Sugar	prashant.biyani@elaracapital.com	+91 22 6164 8581
Prerna Jhunjhunwala	Analyst	Textiles, Retail	prerna.jhunjhunwala@elaracapital.c	
Ravi Sodah	Analyst	Cement, Metals & Mining	ravi.sodah@elaracapital.com	+91 22 6164 8517
Ruchi Mukhija	Analyst	IT Services	ruchi.mukhija@elaracapital.com	+91 22 6164 8583
Rupesh Sankhe	Analyst	Utilities, Renewables, Capital Goods, Real Estat		+91 22 6164 8518
Shweta Daptardar	Analyst	Diversified Financials, Non Lending Financials	shweta.daptardar@elaracapital.com	
Saurabh Mitra	Sr. Associate	Cement, Metals & Mining	saurabh.mitra@elaracapital.com	+91 22 6164 8546
Aditya Jaiswal	Associate	Strategy	aditya.jaiswal@elaracapital.com	+91 22 4204 8683
Amogh Deshpande	Associate	Aviation, Chemicals, Oil & Gas	amogh.deshpande@elaracapital.cor	
Bhavi Shah	Associate Associate	Cement, Metals & Mining Healthcare, Pharmaceuticals	bhavi.shah@elaracapital.com	+91 22 6164 8521
Gaurang Sakare Heet Van	Associate	Healthcare, Pharmaceuticals	gaurang.sakare@elaracapital.com heet.van@elaracapital.com	+91 22 4204 8618 +91 22 6164 8545
Himanshu Dhyawala	Associate	Diversified Financials, Non Lending Financials	himanshu.dhyawala@elaracapital.co	
Jinesh Kothari	Associate	Infrastructure, Ports & Logistics	jinesh.kothari@elaracapital.com	+91 22 6164 8500
Kartik Solanki	Associate	Banking & Financials	kartik.solanki@elaracapital.com	+91 22 4204 8604
Ketul Dalal	Associate	Auto & Auto Ancillaries	ketul.dalal@elaracapital.com	+91 22 4204 8693
Keval Shah	Associate	Strategy	keval.shah@elaracapital.com	+91 22 4204 8669
Mudit Kabra	Associate	Capital Goods, Consumer Electronics	mudit.kabra@elaracapital.com	+91 22 4204 8611
Nemish Sundar	Associate	Capital Goods, Consumer Electronics	nemish.sundar@elaracapital.com	+91 22 4204 8683
Nishant Chowhan, CFA	Associate	Auto & Auto Ancillaries	nishant.chowhan@elaracapital.com	+91 22 4204 8667
Palak Shah	Associate	Banking & Financials	palak.shah@elaracapital.com	+91 22 6164 8500
Ragini Pande Robit Harlikar	Associate Associate	Utilities, Renewables Ruilding Materials, Dainy, EMCG, Paints	ragini.pande@elaracapital.com	+91 22 6164 8500
Rohit Harlikar Rounak Ray	Associate	Building Materials, Dairy, FMCG, Paints Media & Entertainment, Alcobev, QSR, Interne	rohit.harlikar@elaracapital.com t rounak.ray@elaracapital.com	+91 22 6164 8562 +91 22 4204 8684
Seema Nayak	Associate	IT Services, Internet	seema.nayak@elaracapital.com	+91 22 4204 8684
Shweta Roy	Associate	Economics	shweta.roy@elaracapital.com	+91 22 6164 8500
Subhankar Sanyal	Associate	Economics	subhankar.sanyal@elaracapital.com	+91 22 4204 8688
Tanvi Tambat	Associate	Real Estate	tanvi.tambat@elaracapital.com	+91 22 6164 8537
Ujwal Wadighare	Associate	Agrochemicals, Fertilisers, Hotels, Sugar	ujwal.wadighare@elaracapital.com	+91 22 6164 8500
Vaibhav Chechani	Associate	IT Services, Internet	vaibhav.chechani@elaracapital.com	
Vidhi Puj	Associate	Building Materials, Dairy, FMCG, Paints	vidhi.puj@elaracapital.com	+91 22 4204 8692
Vinayak Patil	Database		vinayak.patil@elaracapital.com	+91 22 6164 8510
Priyanka Sheth	Editor		priyanka.sheth@elaracapital.com	+91 22 6164 8568
Prakriti Singh	Editor		prakriti.singh@elaracapital.com	+91 22 6164 8500
Gurunath Parab	Production		gurunath.parab@elaracapital.com	+91 22 6164 8515
Jinesh Bhansali	Production		jinesh.bhansali@elaracapital.com	+91 22 6164 8537

Access our reports on Bloomberg: Type RESP ESEC <GO>

Also available on Thomson & Reuters

Elara Securities (India) Private Limited Registered Office Address: One International Center, Tower 3, 21st Floor, Senapati Bapat Marg, Elphinstone Road (West) Mumbai – 400 013, India Tel : +91 22 6164 8500 CIN: U74992MH2007PTC172297 | SEBI Research Analyst Registration No.: INH000000933 Member of BSE Limited and National Stock Exchange of India Limited | SEBI REGN. NO.: INZ 000 238236 Member of Central Depository Services (India) Limited | SEBI REGN. NO.: IN-DP-370-2018 Investor Grievance Email ID: investor.grievances@elaracapital.com - Tel. +91 22 6164 8509 Compliance Officer: Mr. Anand Rao - Email ID: anand.rao@elaracapial.com